

KANDIYOHI CEO

KCEO Class of 2024



Front: Paulina, Jaycie, Lexi, & Rebecca

Middle: Lauren, Taylor, Michaela, Marie, Amyra, Saul, & Drake,

Back: Henry, Aiden, Max, Adam, Austin, Chi, Deiken, & Maynor

Quarter One is Done

It is hard to believe that we are wrapping up our first quarter as a KCEO class. The students have been working hard on their first class

business, The Badge Project. They have learned so far that communication is essential, having a thought out plan that everyone knows and understands is key, and the importance of working as a team.

As they are wrapping up the first project, the students have also started brainstorming and organizing their second business, The KCEO Gala. Students have been doing a good job applying the lessons learned throughout the first business to the KCEO Gala project. Date and location for the KCEO Gala are being finalized and will be released soon.

Upcoming Tours

November 2: TPI Hospitality–Best Western Plus; Event Center

November 7: J.D. Kreps

November 8: Mentor Breakfast

November 9: Harvey Anderson–Johnson Funeral Homes

November 10: TPI Hospitality–Best Western Plus; General Manager

November 16: Clifton StrengthFinder Results Follow-up

November 28: Kensington Bank

November 29: Taatjes Financial Group



Island

question is, What are you doing for others?" - Martin Luther King Jr.

Last Thursday, the KCEO class partnered with [Kandiyohi County Food Shelf](#) to set up light displays for [Celebrate the Light of the World](#) at Robbins Island in Willmar.

Thank you for allowing us to help today! It was a wonderful experience, even in the chilly temps.

[#KCEO](#) [#KCEOvolunteer](#)
[#KandiyohiCountyFoodShelf](#)
[#CelebrateTheLightOfTheWorld](#) [#ACGC](#)
[#NLS](#) [#WPS](#) [#Year10](#)



Gratitude with Thank You Notes

"Feeling gratitude and not expressing it is like wrapping a present and not giving it." -William Arthur Ward

Today the [@kandi_ceo](#) class learned about the importance of expressing gratitude to all the various individuals who are sharing their time, talents, and resources with them.

A special thank you to Sara Carlson, Executive Director at Willmar Area Community Foundation, for sharing your time and talents with the class today. Sara taught the class how to write a proper thank you note and the

positive impact Willmar Area Community Foundation is making in Kandiyohi County.

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[#WillmarAreaCommunityFoundation](#)
[#WACF](#) [#KCEOThankYou](#) [#ACGC](#)
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Former KCEO Student

Touring with Levi Schimschock

"It's not about what you have, but about what you give." - Levi Schimschock

Thank you to KCEO alumnus and owner of @schimmyshack320 Levi Schimschock, for sharing your perspective and experiences with the current @KCEO class.

Levi's top 5 pieces of advice for the students:

- 1) Look for opportunities.
- 2) You need to know your strengths.
- 3) Don't be afraid to change your business idea.
- 4) Network! Meet with people and seek advice. Learn as much as your can.
- 5) Be kind, enthusiastic, have a good attitude. Don't be rude.

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[#TheSchimmyShack](#) [#KCEOAlum](#)
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25 Years

Willmar Area Community Foundation Gala

Awards in Philanthropy Celebration

Willmar Area Community Foundation Gala

"Never doubt that a small group of thoughtful, committed, citizens can change the world. Indeed, it is the only thing that ever has." - Margaret Mead

Max, Michaela, & Lexi from the KCEO class had the opportunity to attend the Willmar Area Community Foundation Gala and celebrate the philanthropic work of so many individuals in Kandiyohi.

Thank you Willmar Area Community Foundation for investing in our KCEO students.

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Touring Northern States Supply

Thank you to Tina Erpenbach at Northern States Supply for the tour and presentation today.

Tina's advice for the students:

- "Work hard and be willing to learn all aspects of a company. It is so important to learn what you can within a business."
- " We are a team; jump in and help wherever and whenever you can."
- "Welcome ideas from all your employees."

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[#NorthernStatesSupply](#) [#ACGC](#) [#NLS](#)
[#WPS](#) [#Year10](#)

Practicing Business Lunch Etiquette

Today KCEO students had the

opportunity to learn about business lunch etiquette. Thank you to our board member, Robin Kopel, for sharing your knowledge with us.

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Starting Your Own Business

Guest Speaker: Loren Corle

"I knew I could learn. I didn't know right away how I was going to complete the project I just said yes to, but I knew I could learn how." - Loren Corle

On Thursday, the KCEO class hosted guest speaker, Loren Corle. Loren shared with the students his experience starting as a welder and his vision starting his own business, RELCO, LLC. Loren shared with the students the importance of having a firm foundation and a set of operating values.

Advice for the students:

✓ Believe in trading value for value. Don't just take on a client and a project for the quick dollar. Take on a client and a project because of the value you can give them when it is all done.

✓ Motivation comes from within. Learn the why behind any project and then you will be able to figure out the how.

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Touring Heritage Bank in Willmar

"Success is not final, failure is not fatal: It is the courage to continue that counts." -Winston Churchill

Thank you to Ross Magnuson at Heritage Bank for sharing the importance of working with your banker as a small business owner.

Lessons learned on today's tour:

*Be realistic and be prepared. You need to have enough personal cash on hand for the first 16-18 months when you start your new business. Majority of businesses do not turn a profit on day one.

*You can't be afraid of no and failure, especially the first two years of your business.

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KCEO: Kelly

101 4th Ave. SW

New London, MN 56273

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