

KANDIYOHI CEO

KCEO Class of 2024



Front: Paulina, Jaycie, Lexi, & Rebecca

Middle: Lauren, Taylor, Michaela, Marie, Amyra, Saul, & Drake,

Back: Henry, Aiden, Max, Adam, Austin, Chi, Deiken, & Maynor

November Is In The Books

Twenty-one tours and/or guest speaker events have been attended so far! Each tour and guest speaker have been

phenomenal. KCEO students have been taking the information learned and applying it to their business and gala. Thank you to everyone for the continued support.

When students are not on tour, they have been navigating their first class business, The Badge Project. Whenever completing a task the first time, there is a steep learning curve and some challenges. The students have met the challenges head-on and have been working hard to complete the project together. It has been great watching the teamwork, communication, problem-solving, critical thinking, and creativity utilized throughout. They are now figuring out how to wrap-up a project while starting to think about their next class project, The KCEO Gala.

Save the date for **Thursday, February 8, 2024**. That is the date students selected for this year's gala.

Students have been working diligently on gala planning. They are learning very quickly there are deadlines and decisions to be made in a very timely manner.

Upcoming Tours

December 5: Northern Radiator

December 6: Remodeling Solutions

December 8: Chamber Connection

December 12: West Central Tribune

December 14: Lake Region Bank - New London

December 15: Chamber Connection

December 20: RELCO



Taatjes Financial Group: Serving With a Purpose

"You can get everything in life you want if you will just help enough other people get what they want." - Zig Ziglar

Thank you to Ben Taatjes, Tim Mattern, & Jerrid Sebesta at Taatjes Financial Group, [@taatjesfinancialgroup](#), for helping students understand the importance building a business that aligns with a clear why, purpose. Your purpose to help and serve as many people as you can was clear in all the advice shared.

Advice to the students:

- No debt; eliminate all consumer debt.
- Have a cash on hand; 3-6 month emergency fund.
- Have a budget; don't spend more than you have.
- Be open to change in your career path.
- Read.
- Don't be afraid to try something. Get into the game and try it.

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Learning at Kensington Bank

"The more we can help enhance our community the more everyone can grow." - Justin Schnichels

KCEO students were at Kensington Bank, @kensington.bank, today learning how they can be successful starting their own business. Chrisy, Justin, Ben, & Jessica shared a lot of wisdom with the students.

Advice:

*Relationships are key.

*Find a mentor; someone you can trust and ask them questions. *You have to be willing to start where you are & and have a goal where you want to go.

*Remember your why.

*Know your numbers & have a well thought out plan.

Thank you for helping the students get one step closer starting their own business.

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What Are Your Top 5 Strengths?

"Being well-rounded doesn't necessarily lead to higher performance. You can achieve the highest levels of success only when

you stop trying to be a little bit good at everything and instead hone what you are naturally best at." – CliftonStrengths Website

Thank you to Rebekah Clearly & Kyle Collins, from Nova-Tech Engineering, for helping KCEO students understand their top five strengths so they can become better at what they are already great at. We learned a lot about each other, and enjoyed great laughs throughout.

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Fixing Lights at Robbins Island

KCEO was back at Robbins Island helping fix Christmas lights for [Celebrate the Light of the World](#). Thank you to Jon Schmidt for your guidance!



Dave Feist & TPI Hospitality Tour

"I can teach you anything in this hotel, but I can't teach you to be nice. Be nice to people." –Dave Feist

Students spent the morning with Dave Feist of TPI Hospitality learning how to run a business that is in the people and service industry.

Advice Dave had for students:

- Know your business inside and out; know the cost of your product.
- Have a value-added product.
- Learn your business or industry from the ground up.
- Focus on one thing in your business and do that one thing really well. Be hospitable

We appreciate your advice and funny stories, Dave. Thank you for sharing your time and talents with us.

Harvey Anderson & Johnson Funeral Home Tour

"You have to have a passion for what you do." -Nathan Streed

Thank you Nathan for sharing your passion for helping others with the KCEO class today. Nathan also shared with students the importance of a business plan and being able to shift to meet customers needs.



Advice:

- Stay relevant to your customer's needs.
- Stay relevant and ahead of your competition.

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Mentorship Breakfast & Mixer

"Mentoring is a brain to pick, an ear to listen, and a push in the right

direction." - John C. Crosby

KCEO students had the opportunity to meet with mentors this morning at our Mentorship Breakfast and Mixer. Students learned about the qualities of a highly effective mentorship relationship, goals of the mentorship program, and more about this year's mentors. There was great discussion and lots of laughter throughout our mixer activity.

Thank you mentors for taking the time to meet with us. If you would like to be a mentor next year, please reach out to Kelly at johnsonkj@isd345.org

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J.D. Kreps Financial Group Tour

"Early to bed, early to rise makes one healthy, wealthy, & wise."

Today's tour was with Jonathan and Todd at J.D Kreps Financial Group.

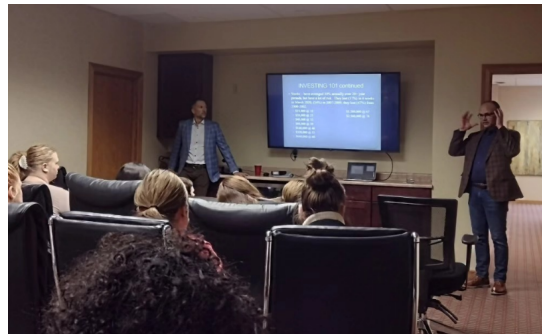
At the end of the presentation students were asked, "What did you learn today?"

Here is a list of their responses:

1. Start investing early.
2. Invest in a Roth IRA.
3. Be aggressive towards paying off debt.
4. Set your priorities & stay disciplined.
5. Don't spend money every day.
6. Pay cash.
7. Take notes.

Thank you Jonathan & Todd for the great words of advice today.

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KCEO students spent the morning with Stefanie, Amanda, and Darcie with TPI Hospitality learning and asking questions about a BEO, Banquet Event Order. Students are just starting to prepare for their KCEO Gala. Date for Gala: to be released soon!

Lessons learned today:

- "Knowing your numbers for the event early is very important." Students learned they need to plan a budget, set goals for the number of attendees, etc.
- "Work in small communities with 5-6 people, and determine a lead contact."
- Communication is key.
- Plan the details early.

Thank you TPI Hospitality for the great information.

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